



NoSnowNaples.com



Rick Parlante & The Parlante Group  
Southwest Florida's #1 Real Estate Team

# Real Estate News

[BUY A HOME](#)

[LIST A HOME](#)

[READ A REPORT](#)

[CONTACT US](#)

## Welcome to the NoSnowNaples.com Real Estate E-Newsletter

*Relevant News for Buyers, Sellers & Investors*

June 2007

### Naples Hot Stats:

**175 single-family home sales closed between May 1 & June 1, 2007.**

**Prices ranged from \$155,000 to \$9,250,000**

*info courtesy of Realty Times*

### Expert Opinion: Larry LaCroix, Naples Home Appraiser

#### **Do Home Improvements Mean Higher Sale Prices?**

Update the kitchen...redo the bathrooms...upgrade the flooring...and you'll get a better price for your home when you sell. It seems logical, but does it really work that way? Read "[Larry LaCroix On the Value of Home Improvements](#)" before you renovate...

### Hot Topic:

#### **For Sale By Owner: Unbiased Pros & Cons**

You want to put your home on the market - should you sell it on your own or contract with an experienced real estate agent? Before you decide, read "[FSBO: Should You or Shouldn't You?](#)" for the unbiased pros and cons of going the home sale process alone...

### Homeowner Help:

#### **Home Inspections, Who Needs 'Em?**

Home inspections are invaluable tools for buyers and sellers. Because the home inspection process can seem ambiguous, here are the basics about "[Home Inspections: What You Need To Know](#)"...

### Interesting & Useful

#### **2006 Florida Homebuyer Stats:**

#### **Characteristics of Florida Home Buyers**

- median homebuyer age: 46 years old; median age for 1st time buyers was 34
- median household income of buyers in Florida was \$66,900 (compared to \$71,800 nationally)
- 59% married couples, 18% single females, 11% single males, 9% unmarried couples
- 1st time homebuyers accounted for 29% of the homes purchased
- median income of 1st time home buyers in Florida was \$56,500 (compared to \$58,300 nationally)

*info courtesy of the National Association of REALTORS® (NAR)*

next month: Florida Homebuyer Search Methods for 2006

### Have Questions?

**Our team of real estate professionals will use years of experience, expertise and industry knowledge to answer all of your real estate questions.**

**We are always within easy reach:**

**Call us direct: 239-261-9050 Toll-free: 1-800-562-0233**

**Email Us: [Info@NoSnowNaples.com](mailto:Info@NoSnowNaples.com)**

**Visit Us On-Line: [www.NoSnowNaples.com](http://www.NoSnowNaples.com) featuring Live Chat**